

Greenway Medical Technologies selects Sago Networks as their new Software as a Service Provider (SaaS) for their PrimeSuite On Demand solution.

Carrollton & Norcross, Georgia, November 1, 2009 – Greenway Medical Technologies, Inc. and Sago Networks today announced a multi-year strategic partnership designed to enhance the application services, support, and flexibility of Greenway’s PrimeSuite On Demand (PSOD) solution offering.

PrimeSuite is a fully integrated electronic health record (EHR), practice management, and interoperability solution that centralizes the clinical, financial, and administrative functions of a medical practice in a single database, which can be customized to adapt to existing workflow.

Sago Networks is providing the network infrastructure, hosting, security and help desk support for Greenway customers that are employing the PrimeSuite On Demand product line.

CHOOSING AN APPLICATION SERVICE PROVIDER

Greenway Medical Technologies, a leading provider of integrated Electronic Health Records (EHR), Practice Management and interoperability functionality software, selected Sago Networks, a leading Internet Solutions and Managed Services provider, as their partner in providing SaaS, Cloud, and ASP services. Sago Networks is an excellent fit and a smart choice largely due to their technical expertise, SAS70 and HIPAA-compliant facilities, and industry leading strategies in meeting the needs of the Healthcare industry.

“Sago Networks is the perfect fit for Greenway’s growing portfolio. Offering the right knowledge of the healthcare industry, IT staff availability, and security provisions; Sago’s program outlines the key issues that need to be addressed when evaluating potential Cloud computing providers while providing guided implementation of our software as a service (SaaS) implementation model.” – Scott Fannin, VP On demand Services, Greenway Medical Technologies

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-Scott Fannin, VP On Demand Services, Greenway Medical Technologies

STRATEGIC ALIGNMENT FOR THE FUTURE

Powered by Sago Networks, Greenway Medical Technologies will continue to provide best-in-class solutions and on-demand services for physician practices, hospitals, IDNs, RHIOs and IPAs. Greenway’s solutions increase care quality, enhance patient satisfaction and facilitate adherence to compliance guidelines – all while maximizing profitability and ensuring results.

“We are delighted to be working with Greenway Medical Technologies. They have a winning strategy for health care providers which will meet the most demanding needs of the physician clinic in a flexible, fiscal, and feasible manner. This solution encompasses the direction needed to answering our nation’s health care reform needs. It delivers true American medical technology ingenuity at the right price...” – Jonathan Cox, Chief Information Officer, Sago Networks, LLC.

[About Greenway Medical Technologies Inc.](#)

Greenway Medical Technologies provides the latest in ambulatory healthcare business solutions and services to more than 22,000 healthcare providers and professionals nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through innovative HIT software and on-demand services that allow physician practices to function at their highest level of efficiency. Greenway's *PrimeSuite* is a comprehensive, interoperable component of the integrated physician's infrastructure solution, which serves as the starting point of a long-term business plan for physician practices. *PrimeSuite 2008* is certified by CCHIT[®] based on 08 Ambulatory EHR certification requirements. *PrimeSuite* integrates a practice's clinical, financial and administrative processes, and allows practices to increase profitability, enhance patient satisfaction and facilitate adherence to compliance guidelines. Established in 1998, Carrollton, Ga.-based Greenway Medical Technologies is a privately held company with more than 285 employees. For more information about Greenway, visit www.greenwaymedical.com.

[About Sago Networks, LLC.](#)

Sago Networks, is designed as a total Internet Solutions company. Sago owns and operates datacenters in Atlanta, Miami, and Tampa with interconnecting local fiber rings, country wide wireless networks, and multi-homed carrier grade data transport services. By offering hosting and connectivity throughout Florida and Georgia with peering to multiple Tier 1 providers, Sago offers fast connectivity and low latency to all points around the globe.

Sago has built a solid reputation by providing its customers, from individual website hosting firms to large government contracts, collocation and custom clusters of dedicated servers. Sago's privately managed fiber and wireless networks provide the ability to reach out to customers and deliver them back to their secure data centers. By providing personal service, scalable enterprise configurations, and the capability to comply with the strictest government accreditations, Sago Networks has served the requirements of business, education, medical, military, and local government for over 10 years. Sago Networks is online at www.sagonetworks.com.



SAGO NETWORKS
The Internet Solutions Company